Consulting Services Agreement

VIRTUAL VISION co::Lab

AUGUST 16, 2012

auxano™

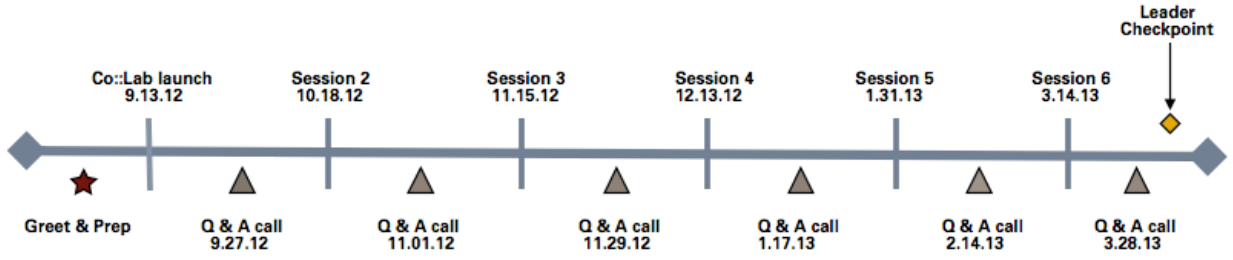
PURPOSE

The purpose of the phase one "Vision co::Lab" is to train and equip local leaders to navigate their ministry through the complete assessment, articulation, and alignment of the church's Vision Frame.

PROCESS

Auxano recommends a phase one journey that trains and equips church leaders to navigate their ministry to develop their Vision Frame. The process consists of six two-hour webinar meetings within a six-month window. The sessions will have a total of eight ministry professionals participating in each meeting. In addition, there will be six 90-minute follow-up Q & A conference calls during which specific challenges or clarifications can be addressed. Each participating leader will have the opportunity to communicate with Will directly at a checkpoint at the completion of the co::Lab done via a 60-minute conference call. Dates for these calls will be announced. Sessions will be led by Will Mancini. The Fall 2012 co::Lab begins in September 2012.

Webinars take place at approximate one-month intervals. The virtual co::Lab timeline will be scheduled in the following pattern:



DELIVERABLES

It is from the Vision Frame that the leadership will have the confidence that there is no better way to articulate the identity and direction of the church. It is from the Vision Frame that the church will experience the dynamic of strategic unity. The following list outlines the specific components of the Vision Frame and DNA that participants will be equipped to navigate with their church:

- Kingdom Concept
- Mission
- Values
- Strategy
- Mission Measures
- Vision Proper

In addition to the primary components of the Vision Frame, the process will provide coaching on:

- Identifying Growth Challenges
- Training for the ongoing process of visioning and planning based on the Vision Frame
- General branding and marketing assessment and recommendations

The consulting process will focus on training for improvement to articulation, alignment of ministry work around each unique articulation, and how to better communicate, implement and measure what has been articulated.

INVESTMENT

The total base fee is $1,800

APPENDIX A: THE BENEFITS OF USING AUXANO

The benefits of Auxano's Vision Pathway consulting are found implicitly in the Pastor's 10 "Make or Break" Questions. The long-term outcomes are partially identified by the specifics of each question. Auxano clients answer, "yes" to these questions:

1. In the last 30 days did you hear church members talk about your church's vision?
2. Is your church's identity unquestionably contagious?
3. Does your mission roll off your tongue with clarity and heartfelt conviction?
4. Does your staff embrace the value of values?
5. Have you planned an event in the next six months that will help your staff see God's future for your church?
6. Does your staff enthusiastically agree about how to accomplish the church's mission?
7. Do you have a process on paper that shows how your church will develop leaders?
8. Does all church communication reflect and reinforce your vision?
9. Do you have crystal clarity about the next ministry to launch or staff to hire?
10. Have you identified a person to help you develop as a senior leader?

APPENDIX B: TERMS

1. Payment: The consulting fee of $1800 is due in full and is billed in advance of the first session. Your signature below indicates your approval of the terms of payment, and your commitment to fulfill the payment obligation of those terms. Any past-due invoices (10 days) will be charged a finance fee of 1.5% per month on the existing balance.
2. Privacy. Auxano retains the right to use your ministry as a reference for other potential clients. Auxano may, from time to time, publish client stories. No confidential information will be disclosed.

Authorization: Please sign below and fax Appendix B along with Appendix C to 832.553.7782. We look forward to working with you!

Virtual Vision co::Lab - $1,800

_____	_____
Authorized Representative - Signature	Title
_____	_____
Authorized Representative - Print	Date

APPENDIX C: BILLING INFORMATION

Attn: _____

Church: _____

Address: _____

City, State, Zip: _____

Email: _____

Phone: _____

Please indicate your preference for invoice delivery.

Email:_____ Mail:_____

Please list any additional recipients to be cc: on the email invoice.

Email: _____

Email: _____